

FAMIS

FAMIS FOR THE PERFECT FINISH

OVER

50

YEARS

SERVING

THE INDUSTRIAL

FINISHING MARKET





ABOUT

FAMIS is a leading distributor and manufacturer of industrial chemicals, coatings and engineered finishing solutions throughout the Southeastern U.S., Caribbean, and South America. We offer a comprehensive range of products, services, and consulting to support your supply and equipment needs. Our unique services include custom color matching; the design, installation and maintenance of application systems, and engineered finishing solutions.

LOCATIONS

FAMIS – Miami

Miami, Florida

Our center of operations is located in Miami, FL where two warehouse facilities are fully permitted for heavy industrial manufacturing and distribution with some of the following capabilities:

- Climate controlled warehousing for temperature and humidity for powder coatings.
- Full-time mechanical/electrical technicians for the repair and maintenance of equipment supplied by FAMIS.
- Certified, professional full-time color matching laboratory with fast turnarounds.
- Bulk solvent tank farm with full blending capabilities.

FAMIS – Lakeland

Lakeland, Florida

FAMIS – Naples

Naples, Florida

The Naples, FL location opened in 2010, and offers a full-time color matching studio with 24-hour lead time on new color matches. This location maintains a large stock of multiple finishing supplies and products to provide a single source solution to the wood finishing industry.

TEAM



Oscar Hernandez

Partner, Director of Liquid Coatings



Ricardo Miyares

CEO & Tribal Leader



Mario Hernandez

Partner, Director of Powder Coatings & Finishing Systems

PRODUCTS

With over 50 years of experience in the industrial chemicals and finishes trade, we are driven by an unmatched commitment to excellence and service. Our 25,000 sq. ft. warehouses are fully permitted for heavy industrial manufacturing and distribution. At FAMIS, we work with the industry's most trusted partners to deliver high-quality products and equipment to our customers. Our teams of certified and professional technicians, product specialists and sales representatives ensure the highest level of product quality and customer satisfaction.



POWDER COATING

FAMIS is the largest distributor to the Powder Coating Industry in the Americas with distribution throughout the Southeast, North America, Caribbean, Central, and South America. FAMIS supplies Axalta Powder Coatings and IFS Coatings; Nordson Finishing Systems and Lincoln Chemical Pretreatment in addition to custom designing and integrating your Finishing System. Our exclusive full-service model allows FAMIS to provide any and all requirements to the Powder Coating Applicator. Whether just starting out or an established multi-million-dollar organization, go with **FAMIS for the perfect Finish every time.**



INDUSTRIAL METAL FINISHING

From any of our three locations, FAMIS offers some of the most efficient and accurate color matching services in the industry. Water based or solvent borne; FAMIS's premier color matching technicians can turn around complex finishing projects in record time. As a premier distributor for Duracoat, Roberlo, and Perfect Finish brand products; Kremlin/Excel and Nordson Finishing Systems; 3M Abrasives and Adhesives; along with sundries, thinners, reducers, and retarders; **FAMIS is your Industrial Metal Finishing solution from the start to the Perfect Finish.**



SOLVENTS AND CHEMICALS

Blending and packaging of Solvents and Chemicals along with customized services makes FAMIS unique in that we are able to complement our roster of elite coatings and equipment suppliers with in-house packaged and blended thinners, reducers, and retarders. Our raw material suppliers include companies like Dow Chemical and Shell. Whether supplied through our many wholesale partners as the Perfect Finish brand or under FAMIS; this capability allows our customers to benefit from extremely competitive cost on these consumables and custom blending solutions. **Use FAMIS for all your Solvents and Chemicals to achieve that Perfect Finish.**



ARCHITECTURAL POWDER COATINGS

FAMIS distributes the highest quality and performance-durable architectural powder coatings from AXALTA and IFS Coatings. For use on aluminum and steel for both interior and exterior applications, these offer an easy to match architectural range with excellent chemical resistance and mechanical performance and is a true sustainable alternative to liquid PVDF and anodized finishes.

Our architectural products meet and exceed the rigorous requirements of AAMA 2605, 2604, and 2603. This means our high-performance exterior grade powders offer excellent weatherability, including color and gloss retention, salt spray and humidity resistance. They are also designed to stand up to the tough chemical and mechanical test outlined in the AAMA specs.



BONE WHITE
MATTE



CHARCOAL
GRAY MATTE



COLONIAL BLUE
MATTE



FLORIDA WHITE
III



BAP WHITE



FLORIDA IVORY



FLORIDA
BRONZE



FLORIDA BEIGE



ANODIC
BRONZE



BAP BRONZE



LIGHT BRONZE



ARCADIA
SILVER



RICH MATTE
BLACK



FASHION GRAY



MILITARY LIGHT
BLUE



HARTFORD
GREEN



MG WHITE



MG BRONZE



MG BLACK



CHARCOAL
GRAY



PGT WHITE



PGT BRONZE




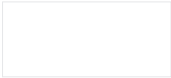

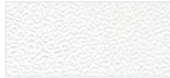
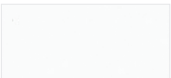















FAMIS 2605
WHITE



FAMIS 2605
BRONZE

* Color representation only, please request fullcolor card for additional options.

NEUTRAL COLORS

			
SKY WHITE	ICEBERG	WHITE RIVER HP	WILD RICE HP
			
GLACIER WHITE	6X YOKE WHITE	ALMOND	FF SUPERSILVER II
			
CAMARO SILVER	ASA-70 GRAY	ASA-61 GRAY	EBONY CHROME
			
SPARTAN BRONZE	STATUARY BRONZE	PATRICIAN BRONZE	CARBIDE BLACK HAA
			
BLACK MAGIC II	VULCAN BLACK	BIKE BLACK	BLACK MINI TEX HAA

POPULAR BRIGHTS

	
PURPLE WAVE	EVERGREEN
	
POST OFFICE BLUE II	LITTLE RED WAGON
	
BLUE STREAK II	RED BARON
	
BUTTERCUP III	SAFETY ORANGE
	
AERO YELLOW	HUNTER GREEN

PRIMERS







PRIMER GRAY II

ZEROZINC PRIME NA

ZINC GRAY

ZERO ZINC AG PRIME

SPECIALTY COLORS


JAVA III

BISQUE SPECKLE

GOLD VEIN

COPPER VEIN HP

SILVER VEIN HP

* Wrinkles and jollypops also available

RAL CLASSIC COLOR CHART

						
RAL 1000	RAL 1001	RAL 1002	RAL 1003	RAL 1004	RAL 1005	RAL 1006
						
RAL 1017	RAL 1018	RAL 1019	RAL 1020	RAL 1021	RAL 1023	RAL 1024
						
RAL 2000	RAL 2001	RAL 2002	RAL 2003	RAL 2004	RAL 2005	RAL 2007
						
RAL 3002	RAL 3003	RAL 3004	RAL 3005	RAL 3007	RAL 3009	RAL 3011
						
RAL 3020	RAL 3022	RAL 3024	RAL 3026	RAL 3027	RAL 3031	RAL 4001
						
RAL 4009	RAL 4010	RAL 5000	RAL 5001	RAL 5002	RAL 5003	RAL 5004
						
RAL 5013	RAL 5014	RAL 5015	RAL 5017	RAL 5018	RAL 5019	RAL 5020
						
RAL 6003	RAL 6004	RAL 6005	RAL 6006	RAL 6007	RAL 6008	RAL 6009
						
RAL 6017	RAL 6018	RAL 6019	RAL 6020	RAL 6021	RAL 6022	RAL 6024
						
RAL 6034	RAL 7000	RAL 7001	RAL 7002	RAL 7003	RAL 7004	RAL 7005
						
RAL 7015	RAL 7016	RAL 7021	RAL 7022	RAL 7023	RAL 7024	RAL 7026
						
RAL 7037	RAL 7038	RAL 7039	RAL 7040	RAL 7042	RAL 7043	RAL 7044
						
RAL 8004	RAL 8007	RAL 8008	RAL 8011	RAL 8012	RAL 8014	RAL 8015
						
RAL 8028	RAL 9001	RAL 9002	RAL 9003	RAL 9004	RAL 9005	RAL 9006
						
RAL 9023						

						
RAL 1007	RAL 1011	RAL 1012	RAL 1013	RAL 1014	RAL 1015	RAL 1016
						
RAL 1026	RAL 1027	RAL 1028	RAL 1032	RAL 1033	RAL 1034	RAL 1037
						
RAL 2008	RAL 2009	RAL 2010	RAL 2011	RAL 2012	RAL 3000	RAL 3001
						
RAL 3012	RAL 3013	RAL 3014	RAL 3015	RAL 3016	RAL 3017	RAL 3018
						
RAL 4002	RAL 4003	RAL 4004	RAL 4005	RAL 4006	RAL 4007	RAL 4008
						
RAL 5005	RAL 5007	RAL 5008	RAL 5009	RAL 5010	RAL 5011	RAL 5012
						
RAL 5021	RAL 5022	RAL 5023	RAL 5024	RAL 6000	RAL 6001	RAL 6002
						
RAL 6010	RAL 6011	RAL 6012	RAL 6013	RAL 6014	RAL 6015	RAL 6016
						
RAL 6025	RAL 6026	RAL 6027	RAL 6028	RAL 6029	RAL 6032	RAL 6033
						
RAL 7006	RAL 7008	RAL 7009	RAL 7010	RAL 7011	RAL 7012	RAL 7013
						
RAL 7030	RAL 7031	RAL 7032	RAL 7033	RAL 7034	RAL 7035	RAL 7036
						
RAL 7045	RAL 7046	RAL 7047	RAL 8000	RAL 8001	RAL 8002	RAL 8003
						
RAL 8016	RAL 8017	RAL 8019	RAL 8022	RAL 8023	RAL 8024	RAL 8025
						
RAL 9007	RAL 9010	RAL 9011	RAL 9016	RAL 9017	RAL 9018	RAL 9022



OUR PARTNERS

We are proud to have the best partners in the industry that always help us achieve the Perfect Finish. We are very grateful to our partners for trusting us for over 50 years!





Credit Application/Agreement

Please complete both pages and fax to (305) 633-3840

CREDIT APPLICATION/AGREEMENT

PAGE 1 OF 2

Date: _____ Sales Rep: _____

I (We) hereby apply for extension of credit. The following information is submitted in confidence.

Legal Name of Company: _____ Telephone: _____ Fax: _____

Address: _____

City: _____ State: _____ Zip: _____

E-mail Address: _____

If located in California, Air Quality District: _____

Established Year: _____ Present Ownership Year: _____ FEIN#: _____

Check one: ☐ corporation ☐ partnership ☐ proprietorship

Division of: _____ Subsidiary of: _____

Years in business under above name: _____ Requested Credit Limit: _____

Resale tax #: _____ MSDS program: ☐ yes ☐ no ☐ no billable program

must send copy of certificate

Has this business or any principal declared bankruptcy (either personal or otherwise) within the last 7 years?

If yes, please explain. ☐ yes ☐ no _____

PRINCIPAL OWNERS OR OFFICERS

	NAME	TITLE	HOME ADDRESS	SS#	TEL
1.	_____	_____	_____	_____	_____
2.	_____	_____	_____	_____	_____

REFERENCES

	BANK	CHECKING ACCOUNT #	ADDRESS	TEL
1.	_____	_____	_____	_____
	LENDING OFFICER:	TEL:	FAX:	_____

MAJOR TRADE SUPPLIER (with open items)

	ADDRESS	TEL	FAX	ACCT #
1.	_____	_____	_____	_____
2.	_____	_____	_____	_____

IMPORTANT: I authorize the above references to release credit information on my account to FAMIS, Inc.

Signature: _____ Title: _____ Date: _____

Print Name: _____

A current financial statement must be submitted in order to qualify for credit approval. If current figures are not available, please complete and sign the form on page 2 of application. If credit is extended I/we agree to pay all debts incurred with the terms of sale. However, should the debt become past due I/we expressly agree (subject to statutory regulations) to pay finance charges on the past due amounts at rate of 1- 1/2% per month (18% annual rate); provided that no provision of this agreement requires or permits the collection of finance charges in excess of the maximum amount permitted by law. I/we further expressly agree to pay reasonable collection costs and/or attorney's fees incurred in connection with the collection of this account. This application must be signed by and Officer or Principal in order to be processed.

Signature: _____ Title: _____ Date: _____

Print Name: _____

In consideration of the agreement by the FAMIS, Inc to extend credit to the applicant named above, the undersigned guarantors do hereby jointly, severally, unconditionally and personally guarantee the prompt payment of any and all amounts that may be due from the said applicant as a result of credit purchases made pursuant to this credit agreement or any charges or amount which may become due as a result of the breach thereof.

PERSONAL GUARANTORS:

Name: _____ SS#: _____

Address: _____

Signature: _____ Date: _____



Credit Application/Agreement

Please complete both pages and fax to (305) 633-3840

COMPANY PERSONAL CHECK POLICY

Must be signed by applicant before account is opened.

CREDIT APPLICATION/AGREEMENT

PAGE 2 OF 2

The FAMIS, Inc. will accept your checks as long as there are none returned from the bank. If a check is returned for "non-sufficient funds" or any reason other than a bank error, a \$25.00 fee will be charged to the account. FAMIS Inc. reserves the right not to process any order until the total amount of the check and fee is paid in full. I/we agree to the company's policy regarding return checks and agree to pay all costs of collection including such reasonable attorney fees that FAMIS Inc. may incur if required to collect by legal action. The venue of such action and laws applicable thereto shall lie in Miami Dade County, the State of Florida. Agreed to by:

Account name: _____ By: _____

Title: _____

Purchaser: _____ Address: _____

BLANKET CERTIFICATE OF RESALE

This is to certify that all material, merchandise or goods purchased by the undersigned from FAMIS Inc. and its subsidiaries after _____ (date) _____ is purchased for the following purposes:

- ☐ Resale as tangible personal property
- ☐ To be incorporated as a material or part of other tangible property to be produced for sale by manufacturing, assembling, processing or refining.
- ☐ To be exported for resale, use or consumption outside the continental limits of the United States.
- ☐ Other: _____

This certificate shall be considered a part of each order, which we shall give, provided such order contains our certificate number. This certificate is to continue in force until revoked.

Certificate number: _____

Signature: _____

Title: _____

Note: Make sure you use your correct tax number only. A Certificate of Registration, Federal Identification Number or other number will not be acceptable by the State Tax Auditors.

STATEMENT OF FINANCIAL CONDITION

Of: _____ As Of: _____

Cash: _____ Accounts Payable: _____

Accounts Receivable: _____ Short Term Bank Debt: _____

Inventory: _____ Accruals: _____

Current Assets: _____ Current Liabilities: _____

Fixed Assets: _____ Long Term Bank Debt: _____

Total Assets: _____ Other Long Term Debt: _____

Total Debt: _____

Net Worth: _____

Net Sales: _____ For _____ Months:

Cost of Sales: _____

Gross Profit: _____

Net Income: _____

By: _____

Title: _____

DISTRIBUTION



After 50 years of leadership in the market we became one of the most trusted global distributors of products and services to support the industrial finishing trade. FAMIS has the authorized distributorships for various premier product lines covering all segments of industrial coatings and finishing.

OVER 50 YEARS SERVING THE INDUSTRIAL FINISHING MARKET



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MIAMI, FLORIDA 33142

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WWW.FAMISINC.COM